

19 July 2018

Corporate Relations Department. BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Tower, Dalal Street, Mumbai 400 001	Corporate Listing Department. National Stock Exchange of India Ltd Exchange Plaza, 5 th Floor Plot No.C-1, G Block Bandra-Kurla Complex Bandra (East), MUMBAI 400 051
BSE Code: 532978	NSE Code: BAJAJFINSV

Subject: Intimation of unaudited standalone and consolidated financial results for the quarter ended 30 June 2018 - Reg 30

Dear Sir,

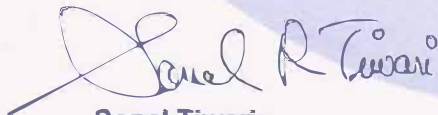
In terms of the provisions of Regulation 30 (read with Part A of Schedule III) and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose the following statements for the first quarter ended 30 June 2018, which were approved and taken on record at the meeting of the Board of Directors held today, the 19 July 2018.

- Unaudited standalone and consolidated financial results of the Company as per Indian Accounting Standards (Ind AS) for the first quarter ended 30 June 2018 including recast unaudited Ind AS compliant financial results for the corresponding quarter ended 30 June 2017 and quarter and year ended 31 March 2018;
- Limited Review Reports for the first quarter ended 30 June 2018; and
- Press release.

The meeting commenced at 3.15 p.m. and concluded at 4.10 p.m.

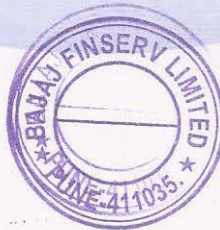
Thanking you,

Yours faithfully,
For Bajaj Finserv Limited



Sonal Tiwari
Company Secretary

Encl: as above



Page 1 of 1

Bajaj Finserv Limited

**Bajaj Finserv Limited**

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

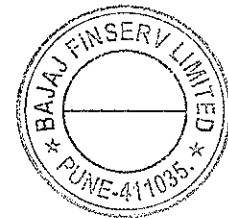
Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of standalone unaudited financial results for the quarter ended 30 June 2018

(₹ In Crore)

	Particulars	Quarter ended			Year ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
		(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)
1	Income				
	(a) Revenue from operations	29.47	29.74	27.40	239.78
	(b) Other income	5.29	3.09	3.00	12.48
	Total income	34.76	32.83	30.40	252.26
2	Expenses				
	(a) Employee benefits expense	8.85	8.87	5.81	26.91
	(b) Depreciation and amortisation expense	0.36	0.35	0.34	1.36
	(c) Other expenses	16.91	9.67	16.25	56.78
	Total expenses	26.12	18.89	22.40	85.05
3	Profit before tax (1-2)	8.64	13.94	8.00	167.21
4	Tax expense				
	(a) Current tax	2.64	4.54	5.05	27.60
	(b) Deferred tax	(0.09)	(1.11)	(1.02)	(2.01)
	Total tax expense	2.55	3.43	4.03	25.59
5	Profit after tax (3-4)	6.09	10.51	3.97	141.62
6	Other comprehensive income, net of tax				
	(a) Items that will not be reclassified to profit or loss	(0.07)	(0.06)	(0.07)	(0.26)
	(b) Items that will be reclassified to profit or loss	-	-	-	-
	Total other comprehensive income, net of tax	(0.07)	(0.06)	(0.07)	(0.26)
7	Total comprehensive income (5+6)	6.02	10.45	3.90	141.36
8	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57	79.57
9	Basic and diluted earnings per share (₹) (not annualised)	0.4	0.7	0.2	8.9



Notes :

1. The Company has adopted Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, from 1 April 2018 and the effective date of such transition is 1 April 2017. Such transition has been carried out from the erstwhile Accounting Standards notified under the Act, read with relevant rules issued thereunder and guidelines issued by the Reserve Bank of India ('RBI') (collectively referred to as 'the Previous GAAP'). Accordingly, the impact of transition has been recorded in the opening reserves as at 1 April 2017 and the corresponding figures, presented in these results, have been restated / reclassified.

There is a possibility that these financial results for the current and previous periods may require adjustments due to changes in financial reporting requirements arising from new standards, modifications to the existing standards, guidelines issued by the Ministry of Corporate Affairs and RBI or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS permitted under Ind AS 101 which may arise upon finalisation of the financial statements as at and for the year ending 31 March 2019 prepared under Ind AS.

2. As required by paragraph 32 of Ind AS 101, net profit reconciliation is as under. All figures are net of related tax impacts.

(₹ In Crore)

Particulars	Quarter ended		Year ended
	31.03.2018	30.06.2017	31.03.2018
	(Reviewed)	(Reviewed)	(Reviewed)
Net profit after tax as reported under Indian GAAP	10.43	3.90	141.34
Ind AS adjustments increasing/(decreasing) net profit as reported under Indian GAAP :			
Fair valuation of investments in mutual funds	0.02	-	0.02
Actuarial gain/loss on valuation of gratuity	0.06	0.07	0.26
Net profit after tax as per Ind AS	10.51	3.97	141.62
Other comprehensive income, net of tax			
Actuarial gain/loss on valuation of gratuity	(0.06)	(0.07)	(0.26)
Total comprehensive income	10.45	3.90	141.36

3. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

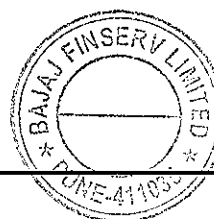
4. ₹ 1 crore is equal to ₹ 10 million.

5. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 19 July 2018 and subjected to a limited review by the statutory auditors.

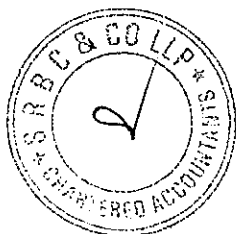
Pune

Date: 19 July 2018

By order of the Board of Directors
For Bajaj Finserv Limited



[Signature]
Sanjiv Bajaj
Managing Director & CEO





Bajaj Finserv Limited

CIN : L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

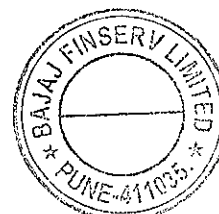
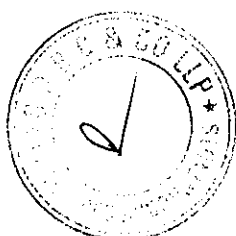
Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website : www.bajajfinserv.in ; E-mail : investors@bajajfinserv.in ; Telephone : +91 20 27472851 ; Fax : +91 20 27407380

Statement of consolidated unaudited financial results for the quarter ended 30 June 2018

(₹ In Crore)

	Particulars	Quarter ended			Year ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
		(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)
1	Income				
	(a) Revenue from operations	3,943.55	3,521.38	2,838.96	12,855.58
	(b) Premium and other operating income from insurance business	4,826.18	5,550.37	4,696.58	20,023.76
	(c) Other income	1.33	0.07	0.02	0.54
	Total income	8,771.06	9,071.82	7,535.56	32,879.88
2	Expenses				
	(a) Employee benefits expense	845.04	768.38	632.17	2,767.78
	(b) Claims paid	2,493.12	3,096.02	2,651.75	10,791.40
	(c) Net change in insurance / investment contract liabilities	209.68	265.83	257.98	894.68
	(d) Reinsurance ceded	556.38	805.64	463.32	2,727.20
	(e) Finance costs	1,334.05	1,216.97	1,049.99	4,538.71
	(f) Loan losses and provisions	326.75	231.09	305.11	1,034.92
	(g) Depreciation and amortisation expense	42.97	47.78	33.45	159.91
	(h) Other expenses	972.96	1,094.97	882.82	3,867.84
	Total expenses	6,780.95	7,526.68	6,276.59	26,782.44
3	Share of profits of joint venture	0.15	0.85	0.13	1.29
4	Profit before tax (1-2+3)	1,990.26	1,545.99	1,259.10	6,098.73
5	Tax expense				
	(a) Current tax	606.16	460.29	447.90	1,995.49
	(b) Deferred tax	55.58	36.78	(78.17)	(73.11)
	Total tax expense	661.74	497.07	369.73	1,922.38
6	Profit after tax (4-5)	1,328.52	1,048.92	889.37	4,176.35
7	Profit attributable to non-controlling interests	502.75	411.89	304.84	1,526.09
8	Profit for the period (6-7)	825.77	637.03	584.53	2,650.26
9	Other comprehensive Income, net of tax				
	(a) Items that will not be reclassified to profit or loss	(1.47)	(4.54)	(0.31)	(7.06)
	(b) Items that will be reclassified to profit or loss	(491.75)	(107.73)	93.08	(619.73)
	Total other comprehensive income, net of tax	(493.22)	(112.27)	92.77	(626.79)
10	Total comprehensive income (6+9)	835.30	936.65	982.14	3,549.56
11	Profit attributable to:				
	Owners of the company	825.77	637.03	584.53	2,650.26
	Non-controlling interests	502.75	411.89	304.84	1,526.09
12	Total comprehensive income attributable to:				
	Owners of the company	462.74	555.35	652.66	2,189.76
	Non-controlling interests	372.56	381.30	329.48	1,359.80
13	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57	79.57
14	Basic and diluted earnings per share (₹) (not annualised)	51.9	40.0	36.7	166.5



Segment-wise revenue, results and capital employed

(₹ In Crore)

	Particulars	Quarter ended			Year ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
		(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)
1	Segment revenue				
	Insurance				
	Gross written premium				
	Life insurance	1,361.47	2,670.00	1,153.59	7,578.37
	General insurance	2,429.39	2,764.08	1,973.18	9,486.54
		3,790.86	5,434.08	3,126.77	17,064.91
	Less: Premium for investment contracts of life insurance	148.01	421.26	163.55	1,561.63
	Reserve for unexpired risk of general insurance	270.64	324.61	191.14	761.83
		3,372.21	4,688.21	2,772.08	14,741.45
	Investment and other income(excluding accretions to unit linked holders)	1,489.35	902.07	1,937.12	5,393.24
	Insurance total	4,861.56	5,590.28	4,709.20	20,134.69
	Investments and others	18.47	16.16	15.50	180.48
	Retail financing	3,941.30	3,497.25	2,833.87	12,771.87
	Windmill	16.29	16.70	14.96	71.95
		8,837.62	9,120.39	7,573.53	33,158.99
	Less : Inter-segment revenue	66.56	48.57	37.97	279.11
	Total	8,771.06	9,071.82	7,535.56	32,879.88
2	Segment profit before tax				
	Insurance				
	Life insurance	224.98	152.42	227.37	820.42
	General insurance	475.17	219.19	309.32	1,360.08
	Insurance total	700.15	371.61	536.69	2,180.50
	Investments and others	(26.04)	(5.60)	(8.35)	(28.41)
	Retail financing	1,313.21	1,168.16	728.55	3,917.11
	Windmill	2.94	11.82	2.21	29.53
	Total profit before tax	1,990.26	1,545.99	1,259.10	6,098.73
3	Capital employed				
	Segment assets				
	Insurance				
	Life insurance	55,153.08	54,718.45	53,026.26	54,718.45
	General insurance	20,716.42	21,036.35	17,280.79	21,036.35
	Insurance total	75,869.50	75,754.80	70,307.05	75,754.80
	Investments and others	139.23	135.94	99.43	135.94
	Retail financing	95,745.49	84,699.99	68,396.87	84,699.99
	Windmill	40.81	39.74	40.43	39.74
	Unallocable	15.08	14.71	7.41	14.71
	Subtotal	171,810.11	160,645.18	138,851.19	160,645.18
	Segment liabilities				
	Insurance				
	Life insurance	45,998.25	45,428.27	43,864.99	45,428.27
	General insurance	16,368.44	16,695.62	13,390.43	16,695.62
	Insurance total	62,366.69	62,123.89	57,255.42	62,123.89
	Investments and others	20.75	25.87	17.09	25.87
	Retail financing	6,372.42	4,556.31	5,482.01	4,556.31
	Windmill	5.46	1.82	4.51	1.82
	Unallocable	17.41	17.41	17.41	17.41
	Subtotal	68,782.73	66,725.30	62,776.44	66,725.30
	Capital employed				
	Insurance				
	Life insurance	9,154.83	9,290.18	9,161.27	9,290.18
	General insurance	4,347.98	4,340.73	3,890.36	4,340.73
	Insurance total	13,502.81	13,630.91	13,051.63	13,630.91
	Investments and others	118.48	110.07	82.34	110.07
	Retail financing	89,373.07	80,143.68	62,914.86	80,143.68
	Windmill	35.35	37.92	35.92	37.92
	Unallocable	(2.33)	(2.70)	(10.00)	(2.70)
	Total	103,027.38	93,919.88	76,074.75	93,919.88

Notes :

1. The consolidated financial results include results of the following companies:

	Name of the company	% shareholding and voting power of Bajaj Finserv Limited	Segment	Consolidated as
(a)	Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
(b)	Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
(c)	Bajaj Finance Limited*	54.99%	Retail financing	Subsidiary
(d)	Bajaj Finserv Direct Limited (formerly Bajaj Financial Holdings Limited)	100%	Others	Subsidiary
(e)	Bajaj Allianz Financial Distributors Limited**	50%	Others	Joint venture

* The consolidated financial results of Bajaj Finance Limited include 100% interest in Bajaj Housing Finance Limited (alongwith later's wholly-owned subsidiary Bajaj Financial Securities Limited) as a subsidiary.

** The consolidated financial results of Bajaj Allianz Financial Distributors Limited include 100% interest in Bajaj Allianz Staffing Solutions Limited.

2. The Company has adopted Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended, from 1 April 2018 and the effective date of such transition is 1 April 2017. Such transition has been carried out from the erstwhile Accounting Standards notified under the Act, read with relevant rules issued thereunder and guidelines issued by the Reserve Bank of India ('RBI') (collectively referred to as 'the Previous GAAP'). Accordingly, the impact of transition has been recorded in the opening reserves as at 1 April 2017 and the corresponding figures, presented in these results, have been restated / reclassified.

There is a possibility that these financial results for the current and previous periods may require adjustments due to changes in financial reporting requirements arising from new standards, modifications to the existing standards, guidelines issued by the Ministry of Corporate Affairs and RBI or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS permitted under Ind AS 101 which may arise upon finalisation of the financial statements as at and for the year ending 31 March 2019 prepared under Ind AS.

3. As required by paragraph 32 of Ind AS 101, net profit reconciliation (attributable to owners of the Company) is as under. All figures are net of related tax impacts.

Particulars	Quarter ended		Year ended
	31.03.2018	30.06.2017	31.03.2018
	(Reviewed)	(Reviewed)	(Reviewed)
Net profit after tax as reported under Indian GAAP	685.46	655.09	2,741.44
Ind AS adjustments increasing/(decreasing) net profit as reported under Indian GAAP :			
Adoption of EIR for amortization of income and expenses - receivables	3.86	(70.58)	(70.65)
Adoption of EIR for amortization of income and expenses - borrowings	(0.14)	1.95	4.64
Fair valuation of investments	(60.50)	12.39	3.67
Expected Credit Loss	14.60	(4.92)	5.66
Actuarial gain/loss on valuation of gratuity	2.42	0.11	4.36
Fair value of options- ESOP	(6.74)	(5.06)	(24.75)
Other adjustments	(1.93)	(4.45)	(14.11)
Net profit after tax as per Ind AS	637.03	584.53	2,650.26
Other comprehensive income, net of tax			
Fair valuation of debt investments	(78.06)	66.56	(449.58)
Other adjustments	(3.62)	1.57	(10.92)
Other comprehensive income, net of tax	(81.68)	68.13	(460.50)
Total comprehensive income	555.35	652.66	2,189.76

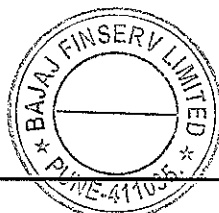
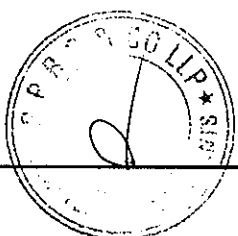
4. The Company has opted to publish Extracts of the Unaudited/Audited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

Particulars	Quarter ended			Year ended
	30.06.2018	31.03.2018	30.06.2017	31.03.2018
	(Reviewed)	(Reviewed)	(Reviewed)	(Reviewed)
Revenue from operations and other income	34.76	32.83	30.40	252.26
Profit before tax	8.64	13.94	8.00	167.21
Profit after tax	6.09	10.51	3.97	141.62

5. ₹ 1 crore is equal to ₹ 10 million.

6. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 19 July 2018 and subjected to a limited review by the statutory auditors.

Pune
Date: 19 July 2018




By order of the Board of Directors
For Bajaj Finserv Limited
Sanjiv Bajaj
Managing Director & CEO

Limited Review Report**Review Report to
The Board of Directors
Bajaj Finserv Limited**

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Bajaj Finserv Limited (the 'Company') for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Listing Regulations, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. The comparative Ind AS financial information for the corresponding quarter ended June 30, 2017 included in these standalone Ind AS financial results of the Company, are based on the previously issued standalone financial results prepared in accordance with the recognition and measurement principles of Accounting Standard 25 "Interim Financial Reporting", as specified under section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India and reviewed by the predecessor auditor whose report for the corresponding quarter ended June 30, 2017 dated July 19, 2017 expressed an unmodified conclusion on those standalone financial results, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been reviewed by us.

For S R B C & CO LLP
Chartered Accountants
ICAI Firm Registration Number: 324982E/E300003



per Arvind Sethi
Partner
Membership No.: 089802
Pune
July 19, 2018

Limited Review Report**Review Report to
The Board of Directors
Bajaj Finserv Limited**

1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Bajaj Finserv Group comprising Bajaj Finserv Limited (the 'Company'), its subsidiaries (together referred to as 'the Group') and its joint venture, for the quarter ended June 30, 2018 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the 'Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above and on consideration of the report of other auditors on the unaudited quarterly financial results and other financial information of a subsidiary, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Listing Regulations, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We did not review the financial statements and other financial information, in respect of one subsidiary, whose Ind AS financial statements include total assets of Rs 20,955 crore as at June 30, 2018 and total revenues of Rs 3,198 crore for the quarter ended on that date. These Ind AS financial statements and other financial information have been reviewed by other auditors, which financial statements, other financial information and auditors' report have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiary is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.
6. The accompanying consolidated Ind AS financial results include unaudited financial statements and other unaudited financial information in respect of two subsidiaries and one joint venture whose financial statements and other financial information reflect total assets of Rs 39 crore as at June 30, 2018 and total revenues of Rs 0.24 crore for the quarter ended on that date. These unaudited financial statements and other unaudited financial information have been furnished to us by the management. The consolidated Ind AS financial results also include the Group's share of net profit of Rs 0.15 crore for the quarter ended June 30, 2018, as considered in the consolidated Ind AS financial results, in respect of one joint venture, whose financial statements and other financial information have not been reviewed and whose unaudited financial statements, other unaudited financial information have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of these subsidiaries and joint venture, is based solely on such unaudited financial statements and other unaudited financial information. In our opinion and according to the information and explanations given to us by the management, these financial statements and other financial information are not material to the Group. Our conclusion is not modified in respect of this matter.



7. a) The auditors of Bajaj Allianz Life Insurance Company Limited ('BALIC'), a subsidiary, have reported that the actuarial valuation of liabilities of BALIC for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2018 is the responsibility of BALIC's Appointed Actuary. The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2018 has been duly certified by the BALIC's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", Ind AS 109 "Financial Instruments", the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with IRDAI. BALIC's auditors have relied upon the BALIC's Appointed Actuary's certificate for expressing their conclusion in this regard.

b) The auditors of Bajaj Allianz General Insurance Company Limited ('BAGIC'), a subsidiary, have reported that the actuarial valuation of liabilities for Incurred But Not Reported and Incurred But Not Enough Reported claims of BAGIC as at June 30, 2018 is the responsibility of BAGIC's Appointed Actuary. The actuarial valuation of these liabilities has been duly certified by the BAGIC's Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with Ind AS 104 "Insurance Contracts", the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI. BAGIC's auditors have relied on the BAGIC's Appointed Actuary's certificate for expressing their conclusion in this regard.

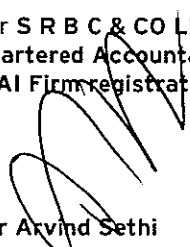
Our conclusion is not modified in respect of this matter.

8. The comparative financial information for the corresponding quarter ended June 30, 2017 included in these consolidated Ind AS financial results of the Group, are based on the previously issued consolidated financial results prepared in accordance with recognition and measurement principles of Accounting Standard 25 "Interim Financial Reporting", as specified under section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India and reviewed by the predecessor auditor whose report for the corresponding quarter ended June 30, 2017 dated July 19, 2017 expressed an unmodified conclusion on those consolidated financial results, as adjusted for the differences in the accounting principles adopted by the Group on transition to the Ind AS, which have been reviewed by us.

For S R B C & CO LLP

Chartered Accountants

ICAI Firm registration number: 324982E/E300003



per Arvind Sethi
Partner

Membership No.: 089802

Pune

July 19, 2018

Press release

Financial results – Q1 FY19

Total income ↑ 16% | Profit after tax ↑ 41%

A meeting of the Board of Directors of Bajaj Finserv Limited was held today to consider and approve the results for Q1 FY19.

Bajaj Finserv Limited (BFS) is the holding company for the various financial services businesses under the Bajaj group. It serves millions of customers in the financial services space by providing solutions for asset acquisition through financing, asset protection through general insurance, family protection and income protection in the form of life and health insurance and retirement and savings solutions. On 2 April 2018, BFS became a member of the Nifty 50 index of large cap stocks.

BFS participates in the financing business through its 54.99% holding in Bajaj Finance Limited (BFL), also a member of the Nifty 50 index, and in the protection business through its 74% holding in two unlisted subsidiaries, Bajaj Allianz General Insurance Company Limited (BAGIC) and Bajaj Allianz Life Insurance Company Limited (BALIC).

The results of these subsidiaries are reflected in the consolidated results of the Company.

As required by regulation, BFS has adopted Indian Accounting Standards (Ind AS) for FY19 which require Ind AS compliant comparatives for FY18. Accordingly, figures for previous year / period have been recast and reviewed by statutory auditors as per new accounting standards.

The insurance companies are not covered under Ind AS. They have prepared Ind AS financials only for the purpose of consolidation. Accordingly, for BAGIC and BALIC, standalone numbers reported below are based on non-Ind AS accounting standards (Indian GAAP) as applicable to insurance companies.

Highlights – Q1 FY19 v/s Q1 FY18

✓ Consolidated total income	– ₹ 8,771 crore	v/s ₹ 7,536 crore	↑ 16%
✓ Consolidated profit after tax	– ₹ 826 crore	v/s ₹ 585 crore	↑ 41%
✓ Bajaj Finance, consolidated profit after tax	– ₹ 836 crore	v/s ₹ 461 crore	↑ 81%
✓ General insurance, profit after tax	– ₹ 291 crore	v/s ₹ 213 crore	↑ 37%
✓ Life insurance, shareholders' profit after tax	– ₹ 146 crore	v/s ₹ 196 crore	

Summary of consolidated results is given in **Annexure A**.

Bajaj Finserv Limited

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Tel: +91 20 30405700
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www.bajajfinserv.in
Corporate ID No: L65923PN2007PLC130075

A synopsis of the **quarterly performance** of the individual companies is given below:

A. Bajaj Finance Limited (BFL) – Consolidated- Ind AS

BFL enjoyed yet another strong quarter aided by a diversified product mix, robust volume growth, prudent operating cost and effective risk management.

- i) Total income for Q1 FY19 **increased by 39% to ₹ 3,941 crore** v/s ₹ 2,834 crore in Q1 FY18.
- ii) **Profit after tax** for Q1 FY19 **increased by 81% to ₹ 836 crore** v/s ₹ 461 crore in Q1 FY18.
- iii) Assets under management (AUM) stood at **₹ 93,314 crore** as on 30 June 2018 v/s ₹ 68,945 crore as on 30 June 2017 - an **increase of 35%**.
- iv) Net NPA, recognized as per extant RBI prudential norms and provisioned as per Expected Credit Loss (ECL) method prescribed in Ind AS, as on 30 June 2018 stood at 0.44%.

The capital adequacy ratio of **BFL Standalone** as at 30 June 2018 (including Tier-II capital) stood at 23.04%. The Tier-I capital stood at 17.92%.

For its housing finance subsidiary, BHFL, the capital adequacy ratio (including Tier-II capital) stood at 28.54%.

Summary of financial results is given in **Annexure B**.

B. Bajaj Allianz General Insurance Company Limited (BAGIC)- Indian GAAP

BAGIC continues to be amongst the most profitable general insurance companies.

- i) Gross written premium (excluding crop) for Q1 FY19 **increased by 25% to ₹ 2,419 crore** v/s ₹ 1,937 crore in Q1 FY18.

During Q1 FY19, BAGIC wrote **crop insurance** of **₹ 10 crore** v/s ₹ 36 crore in Q1 FY18.

Consequently, overall gross written premium for Q1 FY19 **increased by 23% to ₹ 2,429 crore** v/s ₹ 1,973 crore in Q1 FY18.

- ii) Net earned premium for Q1 FY19 stood at **₹ 1,612 crore** v/s ₹ 1,334 crore in Q1 FY18 – an **increase of 21%**.
- iii) Underwriting profit for Q1 FY19 increased substantially to **₹ 128 crore** v/s ₹ 12 crore in Q1 FY18.
- iv) Investment and other income for Q1 FY19 stood at **₹ 307 crore** v/s ₹ 300 crore in Q1 FY18.
- v) Profit after tax for Q1 FY19 **increased significantly by 37% to ₹ 291 crore** v/s ₹ 213 crore in Q1 FY18.
- vi) Claim ratio improved to **65.7%** in Q1 FY19 v/s 68.7% in Q1 FY18.
- vii) Combined ratio improved to **90.2%** in Q1 FY19 v/s 95.8% in Q1 FY18.
- viii) As on 30 June 2018, solvency ratio stood at **288%**, which is well above the minimum regulatory requirement of 150%.
- ix) Cash and investments as on 30 June 2018 stood at **₹ 14,973 crore** v/s ₹ 11,687 crore as on 30 June 2017 – a healthy **increase of 28%**.


Summary of financial results and key ratios is given in **Annexure C**.

C. Bajaj Allianz Life Insurance Company Limited (BALIC) – Indian GAAP

BALIC's focus has been to achieve a sustainable product mix, balancing traditional products with unit-linked products. During the quarter, share of traditional business in BALIC's individual new business premium was **39%** as compared to 22% in Q1 of the previous year.

- i) New business premium for Q1 FY19 was **₹ 721 crore** v/s ₹ 683 crore in Q1 FY18.
 - a) Rated individual new business premium was **₹ 283 crore** in Q1 FY19 v/s ₹ 278 crore in Q1 FY18
 - b) Group new business was **₹ 425 crore** in Q1 FY19 v/s ₹ 391 crore in Q1 FY18
- ii) Renewal premium for Q1 FY19 was **₹ 640 crore** v/s ₹ 471 crore in Q1 FY18 – an **increase of 36%**.
- iii) Gross written premium stood at **₹ 1,361 crore** in Q1 FY19 v/s ₹ 1,154 crore in Q1 FY18 – an **increase of 18%**.
- iv) Shareholders' profit after tax during Q1 FY19 stood at **₹ 146 crore** v/s ₹ 196 crore in Q1 FY18, mainly on account of lower realised gains on sale of investments.
- v) Solvency ratio stood at a healthy **770%** as on 30 June 2018 as against the minimum regulatory requirement of 150%.
- vi) Total investments stood at **₹ 53,219 crore** as on 30 June 2018 v/s ₹ 49,998 crore as on 30 June 2017.

Summary of financial results is given in **Annexure D**.



Sanjiv Bajaj

Managing Director & CEO

19 July 2018

BA

Annexure A - Consolidated Results of BFS - (Ind-AS)

(₹ In Crore)		Q1 FY19	Q1 FY18	FY18
1	Income			
	(a) Revenue from operations	3,943.55	2,838.96	12,855.58
	(b) Premium and other operating income from insurance business	4,826.18	4,696.58	20,023.76
	(c) Other income	1.33	0.02	0.54
	Total income	8,771.06	7,535.56	32,879.88
2	Expenses			
	(a) Employee benefits expense	845.04	632.17	2,767.78
	(b) Claims paid	2,493.12	2,651.75	10,791.40
	(c) Net change in insurance / investment contract liabilities	209.68	257.98	894.68
	(d) Reinsurance ceded	556.38	463.32	2,727.20
	(e) Finance costs	1,334.05	1,049.99	4,538.71
	(f) Loan losses and provisions	326.75	305.11	1,034.92
	(g) Depreciation and amortisation expense	42.97	33.45	159.91
	(h) Other expenses	972.96	882.82	3,867.84
	Total expenses	6,780.95	6,276.59	26,782.44
3	Share of profits of joint venture	0.15	0.13	1.29
4	Profit before tax (1-2+3)	1,990.26	1,259.10	6,098.73
5	Tax expense			
	(a) Current tax	606.16	447.90	1,995.49
	(b) Deferred tax	55.58	(78.17)	(73.11)
	Total tax expense	661.74	369.73	1,922.38
6	Profit after tax (4-5)	1,328.52	889.37	4,176.35
7	Profit attributable to non-controlling interests	502.75	304.84	1,526.09
8	Profit for the period (6-7)	825.77	584.53	2,650.26
9	Other comprehensive income, net of tax			
	(a) Items that will not be reclassified to profit or loss	(1.47)	(0.31)	(7.06)
	(b) Items that will be reclassified to profit or loss	(491.75)	93.08	(619.73)
	Total other comprehensive income, net of tax	(493.22)	92.77	(626.79)
10	Total comprehensive income (6+9)	835.30	982.14	3,549.56
11	Profit attributable to:			
	Owners of the company	825.77	584.53	2,650.26
	Non-controlling interests	502.75	304.84	1,526.09
12	Total comprehensive income attributable to:			
	Owners of the company	462.74	652.66	2,189.76
	Non-controlling interests	372.56	329.48	1,359.80
13	Paid-up equity share capital (Face value of ₹ 5)	79.57	79.57	79.57
14	Basic and diluted earnings per share (₹) (not annualised)	51.9	36.7	166.5

Annexure B - Summary financial results of BFL(consolidated) – (Ind-AS)

₹ In Crore	Q1 FY19	Q1 FY18	FY18
Total income	3,941	2,834	12,772
Interest expenses	1,363	1,073	4,622
Net interest income	2,578	1,761	8,150
Operating expenses	954	743	3,272
Loan losses and provisions	327	305	1,035
Profit before tax	1,297	713	3,843
Profit after tax	836	461	2,496

Annexure C - Summary financial results of BAGIC – (Indian GAAP)

₹ In Crore	Q1 FY19	Q1 FY18	FY18
Gross written premium	2,429	1,973	9,487
Net earned premium	1,612	1,334	6,059
Underwriting result	128	12	293
Investment and other income	307	300	1,060
Profit before tax	435	312	1,353
Profit after tax	291	213	921

Key ratios

Claim ratio	65.7%	68.7%	66.7%
Combined ratio	90.2%	95.8%	92.3%

Annexure D - Summary financial results of BALIC – (Indian GAAP)

₹ In Crore	Q1 FY19	Q1 FY18	FY18
New business premium	721	683	4,291
Rated individual new business premium*	283	278	1,397
Group new business premium	425	391	2,835
Renewal premium	640	471	3,287
Gross written premium	1,361	1,154	7,578
Shareholders' profit	125	154	524
Amount transferred from the policyholders' account to the shareholders' account (net)	21	42	192
Total shareholders' profit after tax	146	196	716

* Rated new business premium = 100% of Regular premium + 10% of Single premium policies sold.